

# Technology Industry Leaders Embrace Red Hat's Vision for the Enterprise Operating System

JUN 10, 2014

Partner ecosystem aligns with Red Hat Enterprise Linux 7 to extend innovative solutions to the open hybrid cloud

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, [today](#) unveiled its vision for redefining the enterprise operating system with Red Hat Enterprise Linux 7 and opened new doors for the company's extensive partner base with a powerful, flexible and scalable platform that can deliver innovative cross-industry solutions. Forming the solid foundation of the open hybrid cloud, Red Hat Enterprise Linux 7 enables Red Hat partners to more easily extend their technologies across physical, virtual and cloud environments without requiring any fundamental changes.

Enterprise customers require certified third-party software, hardware and services to future-proof the next generation of their IT infrastructure. For more than a decade, Red Hat has enabled thousands of ecosystem partners to develop, test and certify their technology in conjunction with Red Hat Enterprise Linux. With such depth and breadth, Red Hat Enterprise Linux-powered solutions are offered across a range of delivery and deployment models by Red Hat technology and business partners, from original equipment manufacturers (OEMs) that craft systems with Red Hat Enterprise Linux pre-installed to cloud service providers (CSPs) who deliver Red Hat Enterprise Linux as a virtual guest instance to software development firms that seek to leverage container-based architectures using Red Hat Enterprise Linux.

Continuing this long tradition of deep partner engagement, Red Hat launched the Red Hat Enterprise Linux 7 Partner Early Access Program in December 2013, attracting more than 1,000 independent software vendors (ISVs) seeking to ensure compatibility and readiness with the next generation of Red Hat's flagship operating platform. By working closely with Red Hat, these partners are committed to delivering a launch-ready, robust portfolio of business solutions, all certified on the operating system for the open hybrid cloud: Red Hat Enterprise Linux 7. Starting today, certification for additional third-party solutions on Red Hat Enterprise Linux 7 is available.

By building their next-generation solutions on top of an open, scalable platform fueled by innovation, Red Hat technology partners, along with Red Hat, are doing more than redefining the enterprise operating system; they are aiming to redefine enterprise IT.

Industry Perspectives on Red Hat Enterprise Linux 7

Dell blog post: [Red Hat announces the availability of Red Hat Enterprise Linux 7](#)

HP blog post: [How HP and Red Hat built a better Linux](#)

IBM blog post: [IBM and Red Hat Enterprise Linux 7](#)

Supporting Quotes

*Scott Musson, vice president, Global Strategic Alliances, Red Hat*

"For more than a decade, a key source of differentiation for Red Hat Enterprise Linux has been the strong ecosystem of technology industry leaders that stand behind it. As customers journey to the cloud with Red Hat Enterprise Linux 7, our collaboration with a broad range of hardware, software, and services partners delivers choice that helps customers get the most out of their investments."

*Terry Wise, head of Worldwide Partner Ecosystem, Amazon Web Services, Inc.*

"Red Hat and Amazon Web Services have worked closely together since 2007 to make Red Hat Enterprise Linux widely available on Amazon EC2. With Red Hat Enterprise Linux 7, AWS customers and partners have ready access to a flexible, scalable operating system that can deliver performance and efficiency for enterprise workloads leveraging the power of Amazon Web Services' global, secure, on-demand, pay as you go cloud platform."

*Marc Stevens, vice president, Film & TV Solutions, Autodesk Media & Entertainment*

"Autodesk has long been a supporter of Red Hat Enterprise Linux to provide Maya and Flame artists the flexibility of working within an open source operating system. For our media and entertainment customers in visual effects, animation and professional computer graphics, producing content and collaborating in the cloud is becoming more prevalent, and also much more viable thanks to innovations in platform solutions like Red Hat Enterprise Linux 7."

*Satinder Sethi, vice president, Engineering, Cisco*

"Red Hat Enterprise Linux is a foundational operating system for an open hybrid cloud. The new capabilities and opportunities presented by Red Hat Enterprise Linux 7 make the joint solutions delivered by Red Hat and Cisco even more compelling. Customers are increasingly adopting open, programmable infrastructure solutions built around the Cisco Unified Computing System. Paired with Cisco UCS, the Red Hat Enterprise Linux 7 platform enables easily deployable, end-to-end cloud solutions with the flexibility, scalability and stability to drive the datacenters of today and tomorrow."

*Sam Greenblatt, vice president, Enterprise Solutions Group Technology Strategy, Dell*

"With Red Hat Enterprise Linux 7, Red Hat strengthens its position as an open enterprise software company, becoming even more application development and deployment-friendly, and increasing ease-of-use for IT organizations. Red Hat is focused on infrastructure, not just an operating system, that expands all the way from the operating system, to Red Hat Enterprise Virtualization, OpenStack and OpenShift. This mission is evident in the flexibility, stability and reliability Red Hat has built into Red Hat Enterprise Linux 7. Dell's longstanding relationship with Red Hat means we can work together to give customers the best technology at significant time to value."

*Ben Golub, chief executive officer, Docker*

"We have been working with Red Hat since last year, and are collaborating significantly around many areas, including Docker, OpenShift, OpenStack, and the approach for a Docker index and registry. With the release of Red Hat Enterprise Linux 7, we are excited to have Docker being shipped as part of the leading commercial Linux distribution in the world, and to see Red Hat support for an industry standard approach to application packaging through Docker and Linux containers. Working with Red Hat, we see a great road ahead together, in an area that will completely re-tool the IT organization over the next several years."

*John Baleja, product manager, Esri*

"Red Hat has been a long-term partner providing a complimentary technology to the ArcGIS platform. Red Hat Enterprise Linux continues to be a popular enterprise infrastructure configuration option for our customers, and we hope to be able to extend this choice with Red Hat Enterprise Linux 7."

*Scott Farrand, research and development vice president, Platform Software, HP*

"With all the advances in technology, our customers continue to press for greater performance from the operating environment supporting their mission-critical applications and services. With the release of Red Hat Enterprise Linux 7, HP has worked with Red Hat to place innovations in performance for large systems into the upstream kernel allowing mission-critical applications and services to run faster and more reliably than ever before."

*Pat Toole, general manager, IBM System z, IBM*

"The launch of Red Hat Enterprise Linux 7 is another important milestone in the long-standing partnership between IBM and Red Hat, with IBM's systems being some of the first systems certified on the next-generation of Red Hat Enterprise Linux. By integrating Red Hat Enterprise Linux 7's unique blend of stability, flexibility and scalability with IBM's System x, Power Systems and System z offerings, IBM and Red Hat can offer our joint clients the key foundational elements to build, maintain and scale the enterprise data center of the future."

*Mauri Whalen, vice president and director, Core Systems Development, Open Source Technology Center, Intel*

"Intel and Red Hat have a long history of working together in open source, in making Linux ready for the enterprise and in driving its adoption. While we've extended that collaboration into areas like virtualization and OpenStack, today's announcement of Red Hat Enterprise Linux 7 further demonstrates the benefits of optimization for Intel® Architecture and specifically for the Intel® Xeon processor E7 and E5 families. With this release, Red Hat Enterprise Linux 7 supports increased security through integration with Intel® Platform Protection Technology with OS Guard, and Intel® Data Protection Technology with Secure Key. Storage and networking performance are enhanced through support for Rapid Storage Technology for the Enterprise (RSTe) and Fiber Channel over Ethernet (FCoE). Apart from ongoing support for MCA Recovery capabilities, there is also support for features that will be announced in future Intel Xeon processor and platform releases, like Intel® AVX 2.0 and VMCS Shadowing."

*Somesh Singh, chief product officer, Paradigm GEO*

"The launch of Red Hat Enterprise Linux 7 strengthens our ability to deliver our software applications to our customers in the worldwide oil and gas industry. With a focus on performance, and with scalability from high-end graphic workstations for geoscience data visualization, to HPC seismic processing and imaging on Linux clusters, our partnership with Red Hat allows our software to take full advantage of the continuing advances in compute power. The broad support from the Red Hat ecosystem has enabled us to provide our customers with high-performance geoscience software, including the SKUA UVT Transform and the EarthStudy 360 full-azimuth angle domain imaging system."

Virtual Event and Press Webcast

Red Hat will host a virtual event - Redefining the Enterprise OS - to share more about Red Hat Enterprise Linux 7 today, beginning at 11 a.m. EDT. Following keynote remarks from Red Hat's Paul Cormier, president, Products and Technologies; Tim Yeaton, senior vice president, Infrastructure Group; and Jim Totton, vice president and general manager, Platform Business Unit, press and analysts are invited to participate in a question and answer session.

To join the virtual event or view the replay after the event, visit <http://bit.ly/RHELpress>.

Additional Resources

Learn more about the [Red Hat Partner Program](#)

Learn more about [Red Hat Enterprise Linux 7](#)

Learn more about [Red Hat Enterprise Linux](#)

Read more about Red Hat Enterprise Linux 7's [world record-setting performance](#)

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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